

Call for proposals France-Israel joint R&D projects Deadline for submission: March 1st, 2012

A bilateral framework providing financial support for collaborative industrial R&D ventures between Israeli & French companies

This call is open to joint projects based on merit that include science and technology (S&T) development leading to commercial success, social good and benefits to both countries.

1. Common Requirements

The criteria to be followed in order to apply to the program call are:

- a) At least one science and technology company from each country should express a desire to cooperate in the research and development of a new product or a new process.
- b) The project may involve more than one company from each side; academic/research entities are eligible to join as sub-contractors only.
- c) The product should be highly innovative with significant commercial potential. The joint industrial R&D project should aim at development of products/processes leading to commercialization in the global market.
- d) The project partners should agree in advance on the IP rights and on the commercialization strategy of the product or process.
Note: For the submission phase, only a Letter of Intent (LOI), a preliminary agreement or draft MoU is required, however the final agreement has to be presented to the funding authorities before funding can occur.
- e) The project should demonstrate the contribution of the participants from both countries
- f) The project must be balanced between participants and significant to both partners.

2. Eligibility

In France, eligible applicants will be R&D-performing French-registered companies operating in France, with less than 2000 employees. Larger companies interested in applying are invited to contact the program managers before submitting any document.

In Israel, eligible applicants will be R&D-performing Israeli-registered companies operating in Israel. Universities and Research centers can participate as sub-contractor.

3. Size of Investments and Matching Funds

1. Funding support will be given to each partner by its own Implementing Organization (OSEO in France and MATIMOP/OCS in Israel) in accordance with the national laws, rules, regulations and procedures in effect.
2. The total funding from the Government of Israel via the OCS, or from OSEO in France under the France-Israel R&D program financial support, will not exceed 50% of the eligible and approved costs of the R&D, in accordance with the national laws and regulations.

4. Submission of the project proposals

A two-stage application process will be followed:

First a bi-lateral cooperation form must be submitted. Only those applications meeting all basic criteria of the Call for Proposals will be invited to submit full project proposals in the National Format. The Common bi-lateral cooperation form must be submitted to both OSEO and Matimop simultaneously within the deadline of the particular call period. Second, for approved applications, full project proposal in the program National Format should be submitted to the respective Implementing Organizations.

The present Call is launched on December 5th, 2011 and invites applications in Bilateral Application Form till March 1st, 2012. The eligibility of each application will be analyzed by OSEO and MATIMOP. All applicants will be notified of the results of the initial review of their projects by the respective Implementing Organizations.

Partners meeting all eligibility criteria will be invited to submit the National funding application based on national procedures and according to the national rules that apply to OSEO and to the OCS in Israel.

5. Evaluation and selection of the projects

OSEO and OCS/MATIMOP in Israel will carry out an independent evaluation of the joint R&D application and will select the eligible project to be supported financially in accordance with their National Laws and Regulations.

Successful projects will be jointly selected by the two Implementing Organizations based on the project criteria and requirements specified in the application form.

**Application Form - Call for proposals
France-Israel joint R&D projects
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1) PROJECT

Project Title:

Brief Project Description (1/4 page)

Support Programs:

Are you planning to request a Eureka label for the project? Yes: No:

Are you planning to apply for Eurostars program? Yes: No:

Are you planning to apply for a collaborative ISI or FUI project? Yes: No:

(Please see the brief information on these programs below. If Yes to any of these questions, please kindly contact the program managers).

Support Programs Information: Applicants are invited to submit their joint application through one of the available platforms for cooperation. OSEO and MATIMOP can assist identifying a suitable platform for collaboration.

EUREKA: EUREKA now unites 39 member countries and also counts the European Union as its 40th member. Together, they promote international, market-oriented research and innovation through the support they offer to small and medium-sized enterprises, large industry, universities and research institutes. <http://www.eurekanetwork.org/>

EUROSTARS: Eurostars is a European Joint Programme dedicated to the R&D performing SMEs, and co-funded by the European Communities and 33 member countries. Israeli partners are invited to send their pre-application to MATIMOP by February 15th <http://www.eurostars-eureka.eu/home.do>

FIRAD: FIRAD implements the 1992 bilateral R&D Agreement between Israel and France. Under this agreement, collaborative projects between French and Israeli companies can benefit from OSEO's innovation support, whether led by single French companies, by a group of [cluster companies](#) (FUI Support), or organized in a [strategic industrial collaboration](#) (ISI support).

2) FRENCH PARTICIPANT

Company name:

Address:

Contact:

Phone:

E-mail address:

Siren number:

a) Main Activity of Company

(1/4 page)

b) Number of employees

c) Legal business period:

Turn over: €

d) Other related companies if any, or parent organization if relevant

Company name:

Total number of employees in consolidated structure:

e) Main existing products – Current market position – Competitive advantages

(1/4 page)

f) Core competencies and relevance to the innovation project considered

(1/4 page)

g) List of prior or on-going aides from any French source related to project

(List all relevant French aids received on this, or similar, projects)

3) ISRAELI PARTICIPANT

Company name:

Address:

Country:

Contact:

Phone:

E-mail address:

Registration number:

a) Main Activity of Company

(1/4 page)

b) Number of employees

c) Legal business period:

Turn over: Specify Currency (Conversion in €)

d) Other related companies if any, or parent organization if relevant

Company name:

Total number of employees in consolidated structure:

e) Main existing products – Current market position – Competitive advantages

(1/4 page)

f) Core competencies and relevance to the innovation project considered *(1/4*

page)

g) List of prior or on-going national aides from any source related to project

(List all relevant aids received on this, or similar, projects)

4) ADDITIONAL PARTICIPANTS

A project may necessitate the participation of other Israeli or French partners: SMEs / research institutions / Universities. Please provide the information in 2) or 3) above for each additional participant.

5) PROJECT DESCRIPTION

(This section will typically be 2 to 5 pages long.)

a) Products and markets description

Describe the product or the services targeted and the market addressed

b) State of the art

Describe the state of the art technology, contrast with the concrete results expected at the end of the project

c) Project work plan structure

Describe the project work plan

- general description and balance of the main Work Packages
- logic for sharing of Work Packages / tasks between partners
- flow of project:
 - Gantt chart at the Work Package level
 - Dependency between the Work Packages
 - Results / Milestones / Decision points

d) Cost and duration

Phase of project		Feasibility	Development	Total	Share of total project (Total 100%)
Duration	Months				
French Partner Share	Euros €				%
Foreign Partner Share	<i>Specify currency</i>				%

6) GOVERNANCE OF THE PROJECT

a) Intellectual property

Please specify IP arrangement between the companies

b) Manufacturing and commercialization of products

Please specify

- Products and Markets targeted by each company
- Manufacturing arrangement
- Commercialization arrangement

c) Agreement between the partners

Has a term sheet been discussed Yes: No:

Has a draft contract been exchanged Yes: No:

Date of signature of contract if already executed:

(If not yet signed, please indicate current target date)

An executed agreement is not a necessary condition to file a Declaration of Intention; however a draft will be requested when the Financing Request is filed, and financial aids will depend on a final contract being executed.

French Participant

Company name:
Name of person signing:
Function:
Phone number:
E-mail address:

Signature

Israeli Participant

Company name:
Name of person signing:
Function:
Phone number:
E-mail address:

Signature

For further information, please contact:**France:**

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For further support in partner-matching, please contact:

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